Dear Reader,

I truly believe that at this juncture in our journey at 321 it is time to pause and take a look back at the path we have travelled on. In 2012, if anyone would have told me that in 2020 we would be getting ready to impact the learning of over 80,000 students I would not be able to put my arms around it. We were, after all, teaching in a small school with 60 children. After a successful academic year, we eagerly awaited the data collected by Nisaba Godrej Foundation for Education as part of its independent evaluation of our program and what the end-line numbers revealed was truly amazing.

3X students have achieved their learning targets across our 70+ schools in just one year with 321.

This is incredible given we scaled up the program from 800 students in 4 Mumbai schools in 2018-19 to over 8000 students in 70+ schools across Mumbai, Bangalore and Hyderabad in 2019-20. We have managed to prove that last year’s pilot was not an exception and that the Ignite! program is a unique intervention with considerable impact.

I have many to thank for this amazing, revolutionary change that we are bringing about in the foundational education of our children, the country’s future.

- The supporters who have funded us over the years and put their faith in our vision.
- The partner schools and teachers who have welcomed us and taught us much more than we could imagine teaching them.
- And finally, the amazing 321 Education Foundation team who have made excellence a habit, shown grace under pressure and always asked what they could do to impact our children’s learning.

It is with great excitement and anticipation that we undertake our journey forward to the academic year 2020-21. Thank you and I hope you will continue to walk the path with us.

Sincerely,

Gaurav Singh

May 2020
321 JOURNEY

2012-14
321 school starts operations with 60 students and expands to 200 students by year 2

2014-16
321 school becomes a part of Akanksha; teacher training pilots for other schools begin

2016-18
Teacher training program expands to three cities - Mumbai, Hyderabad & Bangalore

2018-20
Current Ignite! Program with direct impact on student learning is launched and scaled up

Students impacted*
300
700
72K
80K

Teachers impacted*
18
218
2K
2.2K

# of schools with our intervention
1
20
80
70+

# of 321 employees
18
44
32
55

* This data is cumulative, year-to-date impact generated from all our programs
Our 2019-20 end-line data shows that in just 1 year we are able to achieve 3X student mastery in all grades.

**GRADE 1**
- Without 321: 25%
- With 321: 63% and 78%

**GRADE 2**
- Without 321: 44%
- With 321: 70% and 65%

**METHODOLOGY**
- This data is collected as part of an independent third-party evaluation of our program by The Nisaba Godrej Foundation for Education.
- Our baseline is the historical control i.e. we assess all children finishing the grade without our intervention before we begin to roll out Ignite!
- For all our schools we take a sample % of students and collect data on their progress.
OUR STORIES

Hafeez can read a story fluently with just 2-3 mistakes. He has come a long way from the start. I am very happy to see the change in his reading skills.

Ms. G. Madhuri
Teacher, Hyderabad

The most distracted student in my class is now interested in studies. This makes me very happy.

Ms. Reshma
Teacher, Bengaluru

He has started doing his studies on his own. I don’t have to run behind him. His confidence in speaking English has also gone up.

Parent, Mumbai

I do, We do and You do technique given in 321 curriculum made Ali show interest in class. He is now able to read paragraphs and solve Maths on his own.

Ms. Ghazala
Teacher, Hyderabad

Ever since 321 has become a part of the school, I do not have to worry about the progress of my students and teachers.

Mr. Shiraz
Partner, Mumbai

When we began our collaboration in the year 2015, the mandate seemed onerous but 321 took charge by saying they will show children can learn and are learning. By designing (printing & delivering) curriculum as well as aligned in-class student resources supported by teacher training, they have done just that. They achieve their stretch goals and then begin aiming even higher! The actual learning data and the energy from 321's learning exhibitions are both gratifying and re-energizing.

Shaveta Sharma-Kukreja
321 Supporter
Co-Managing Director, CSF

I wish them all success in their future endeavours.

Jaya George
321 Advisor
Head of Programs, Christel House India

I would like to appreciate and commend Gaurav and his team at 321 for their passion and commitment to improving quality of the teaching learning process. I have seen them constantly learn and innovate to ensure that there is synergy between pragmatism and creativity in their curriculum and training programs. They constantly audit their programs and make sure that all stakeholder needs are addressed. I wish them all success in their future endeavours.

Jaya George
321 Advisor
Head of Programs, Christel House India
The Design Team creates the world class textbooks for students. It also takes complete ownership of creating modern tools used by learning managers & teachers to deliver the program.

The Partnerships Team brings schools, teachers and students onboard with 321. It is also responsible for the engagement and high user satisfaction of the school leadership with 321's program.

The Learning Team implements the program in all of 321's partner schools. It ensures that each teacher in the program is individually supported to deliver a high-quality learning experience to students.

The Operations Team handles the printing and delivery of over 25 tonnes of program materials to partner schools. They are responsible for all audit and reporting needs of 321 and its donors.

The People Team is responsible for the life-cycle of all team members from recruitment to retention and driving a powerful work culture across the organisation. It also takes end-to-end ownership of structures, tools and frameworks that impacts performance, productivity and engagement of each team member.

Kaizen means continuous improvement. This team is responsible for monitoring program effectiveness. They develop and manage the data systems and tools for all teams within the organisation that guide their decision making.
OUR SUPPORTERS

- Central Square Foundation
- Motivation for Excellence
- Godrej Foundation
- H T Parekh Foundation
- DMI Finance
- Sar-La Education Pvt Ltd
- Mahansaria Group
- Jwelex
- Axis Bank Foundation
- Mallika and Pawan Singh
- Kunal Shroff
- Cyrus Guzder
- The H M Seervai Memorial Trust

HOW CAN YOU CONTRIBUTE?

Follow us on

- Instagram (e321education)
- Facebook (e321school)
- Twitter (e321school)
- LinkedIn (e321school)

Learn more about our program

- rahul.subbaramana@321-foundation.org

Fund our work

- gaurav.singhe@321-foundation.org